## CONSOLIDATED FINANCIAL STATEMENTS AND SUPPLEMENTAL INFORMATION

Year Ended June 30, 2014



## **CONSOLIDATED FINANCIAL STATEMENTS**

## Year Ended June 30, 2014

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#### INDEPENDENT AUDITORS' REPORT

To the Board of Directors of Friends of the Columbia Gorge, Inc. & Subsidiary Portland, Oregon

We have audited the accompanying consolidated financial statements of Friends of the Columbia Gorge, Inc. & Subsidiary (a non-profit organization), which comprise the consolidated statement of financial position as of June 30, 2014, and the related consolidated statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

The Organization's management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

## Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Friends of the Columbia Gorge, Inc. & Subsidiary as of June 30, 2014, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

### KERN & THOMPSON, LLC

To the Board of Directors of Friends of the Columbia Gorge, Inc. & Subsidiary

### Report on Summarized Comparative Information

We have previously audited Friends of the Columbia Gorge, Inc. & Subsidiary's 2013 consolidated financial statements, and our report dated August 26, 2013, expressed an unmodified opinion on those financial statements. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2013, is consistent, in all material respects, with the audited consolidated financial statements from which it has been derived.

### Report on Supplementary Information

KERN & THOMPSON, LLC

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The supplementary information listed in the table of contents is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

Portland, Oregon October 6, 2014

## **CONSOLIDATED STATEMENT OF FINANCIAL POSITION**

## June 30, 2014

(With Comparative Totals as of June 30, 2013)

## **ASSETS**

		2014	2013
Cash and cash equivalents Investment interest receivable Investments Grants and bequests receivable Prepaid expenses Equipment and furniture, net of accumulated depreciation of \$51,797 and \$53,303, respectively Land trust  Total assets	\$ *	1,767,895 \$ 30,222 5,577,837 70,383 29,801 27,091 6,665,618  14,168,847 \$	237,742 28,725 5,382,433 20,000 24,058 36,306 5,508,196 <b>11,237,460</b>
LIABILITIES AND NET ASSETS			
Accounts payable Accrued vacation and benefits	\$	33,761 \$ 15,207	39,734 26,840
Total liabilities	_	48,968	66,574
Net assets Unrestricted Available for operations Net investment in equipment and furniture Net investment in land and easements Board designated - projects Board designated - endowment		1,664,158 27,091 6,665,618 803,478 2,405,176 11,565,521	372,691 36,306 5,508,196 803,478 2,053,138 8,773,809
Temporarily restricted Permanently restricted		2,216,866 337,492	2,160,835 236,242
Total net assets	-	14,119,879	11,170,886
Total liabilities and net assets	\$	14,168,847 \$	11,237,460

## **CONSOLIDATED STATEMENT OF ACTIVITIES**

## Year Ended June 30, 2014

(With Comparative Totals for the Year Ended June 30, 2013)

	Temporarily Pe		Permanently	Permanently			Total				
		Unrestricted		estricted	Restricted	-	2014		2013		
Public support and other revenue						-		_			
Foundations	\$	70,972	\$	160,302	\$ -	\$	231,274	\$	233,511		
Contributions		117,347		374,308	1,250		492,905		209,000		
Bequests		1,735,858		_	100,000		1,835,858		194,136		
Memberships		498,942		_	, -		498,942		463,221		
Recovery of legal costs		13,125		_	-		13,125		, -		
Interest income		172,640		4,650	-		177,290		176,523		
Other		988,183		108,156	-		1,096,339		58,488		
		3,597,067		647,416	101,250	-	4,345,733	_	1,334,879		
Net assets released from restrictions		, ,		,	,		, ,		, ,		
Satisfaction of purpose		604,540		(604,540)	-		-		_		
Total public support and				( , ,		-		_			
other revenue		4,201,607		42,876	101,250	_	4,345,733	_	1,334,879		
Expenses											
Program services											
Conservation		336,617		-	-		336,617		284,417		
Gorge Towns to Trails		137,902		_	-		137,902		149,053		
Land Trust		223,662		_	-		223,662		242,727		
Legal		177,110		_	-		177,110		178,549		
Lobbying		45,895		_	-		45,895		64,266		
Outreach and Outdoor Program		315,630		_	-		315,630		280,341		
Total program services		1,236,816		_	-	-	1,236,816	_	1,199,353		
Supporting services											
Management and general		156,606		-			156,606		134,047		
Fund-raising		245,380		-	-		245,380		203,360		
Total expenses		1,638,802		-	-	-	1,638,802	_	1,536,760		
Increase (decrease) in net assets before											
change in investments		2,562,805		42,876	101,250		2,706,931		(201,881)		
Net realized and unrealized appreciation											
(depreciation) of investments		228,907		13,155		-	242,062	_	86,585		
Change in net assets		2,791,712		56,031	101,250		2,948,993		(115,296)		
Net assets, beginning of year		8,773,809		2,160,835	236,242	_	11,170,886	_	11,286,182		
Net assets, end of year	\$	11,565,521	\$ <u>_</u> 2	2,216,866	\$ 337,492	\$	14,119,879	\$_	11,170,886		

## FRIENDS OF THE COLUMBIA GORGE, INC. & SUBSIDIARY **CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES**

Year Ended June 30, 2014 (With Comparative Totals for the Year Ended June 30, 2013)

	_						PROGRAM	SERVICES	;		SUPPOF SERVI	-		
		O		Gorge	Land			Outreach		D	Manage-	From al	T-4	_1
	_	Conserva- tion		Towns to Trails	Land Trust	Legal	Lobbying	and Outdoor		Program Total	ment and General	Fund- Raising	2014	2013
Salaries	\$	148,651	\$	61,576 \$	61,353 \$	72,848	\$ 6,452 \$	147,868	\$	498,748 \$	69,490 \$	131,297 \$	699,535 \$	633,675
Payroll taxes	*	14,566	*	5,705	5,688	6,753	597	13,672	*	46,981	6,343	11,449	64,773	58,677
Benefits		22,953		9,696	9,660	11,476	1,026	22,695		77,506	10,301	20,385	108,192	103,900
Rent		15,158		6,860	6,620	4,698	1,366	11,188		45,890	4,938	10,024	60,852	55,000
Printing		3,380		1,483	1,744	1,557	125	20,424		28,713	1,345	14,520	44,578	45,715
Publication costs		2,483		-	6,034	-	-	30,636		39,153	-	6,809	45,962	45,970
Prospect costs		-		-	485	-	-	808		1,293	-	6,710	8,003	12,136
Postage		1,587		633	1,082	735	59	5,483		9,579	2,152	5,670	17,401	9,778
Office supplies		834		196	759	307	21	1,284		3,401	926	1,252	5,579	3,900
Telephone		3,820		2,140	1,008	699	63	2,089		9,819	712	1,582	12,113	12,715
Database and website		11,186		1,303	2,098	1,126	99	6,236		22,048	4,066	4,807	30,921	35,077
Training		40		585	543	1,248	-	480		2,896	610	1,401	4,907	4,130
Equipment maintenance		768		700	25	30	2	348		1,873	27	446	2,346	7,653
Dues and subscriptions		2,278		794	2,080	1,413	450	1,071		8,086	40	746	8,872	6,901
Insurance		720		302	2,256	360	32	705		4,375	5,811	694	10,880	11,130
Event costs		4,600		2,514	805	270	-	22,856		31,045	3,142	9,097	43,284	85,507
Professional and contract services		89,745		33,272	5,788	69,128	35,453	9,743		243,129	30,554	4,727	278,410	188,005
Travel		10,168		7,948	4,826	1,771	· -	11,223		35,936	1,564	3,101	40,601	33,689
Merchandise expense		-		· -	-	-	-	1,150		1,150	· -	4,857	6,007	1,690
Land acquisition expense		=		=	35,090	-	-	-		35,090	-	-	35,090	61,642
Land maintenance		-		648	60,262	_	_	643		61,553	-	-	61,553	66,363
Miscellaneous expense		163		42	87	877	3	1,204		2,376	12,788	1,311	16,475	40,667
Depreciation	_	3,517		1,505	15,369	1,814	147	3,824		26,176	1,797	4,495	32,468	12,840
	\$_	336,617	\$ <u></u>	137,902 \$	223,662 \$	177,110	\$45,895_\$	315,630	\$	1,236,816 \$	156,606 \$	245,380 \$	1,638,802 \$	1,536,760

## **CONSOLIDATED STATEMENT OF CASH FLOWS**

## Year Ended June 30, 2014

(With Comparative Totals for the Year Ended June 30, 2013)

	_	2014	2013
Cash flows from operating activities:	•	0040000	(44=000)
Change in net assets	\$	2,948,993 \$	(115,296)
Adjustments to reconcile change in			
net assets to net cash provided by (used in) operating activities:			
Depreciation		32,468	12,840
Net realized and unrealized (appreciation)		02,400	12,040
depreciation of investments		(242,062)	(86,585)
Land donations		(1,052,988)	-
Changes in assets and liabilities:		( , , ,	
Investment interest receivable		(1,497)	(386)
Grants and bequests receivable		(50,383)	(20,000)
Prepaid expenses		(5,743)	(6,797)
Accounts payable		(5,973)	6,328
Accrued vacation and benefits	_	(11,633)	9,562
Net cash provided by (used in) operating activities	_	1,611,182	(200,334)
Cash flows from investing activities:			
Proceeds from sale of investments		2,459,097	1,879,217
Purchase of investments		(2,316,189)	(1,670,710)
Purchase of equipment		(9,419)	(26,641)
Purchase of land in trust	_	(214,518)	<u> </u>
Net cash provided by (used in) investing activities	_	(81,029)	181,866
Net change in cash and cash equivalents		1,530,153	(18,468)
Cash and cash equivalents, beginning of year	_	237,742	256,210
Cash and cash equivalents, end of year	\$_	1,767,895 \$	237,742
Supplemental disclosure of non-cash investing and financing transactions:  Land trust property acquired by mitigation	\$	1,052,988 \$	-

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

June 30, 2014

#### **NOTE A – DESCRIPTION OF ORGANIZATION**

Friends of the Columbia Gorge, Inc. (Friends) was incorporated in Oregon in 1981 as a private not-for-profit entity. Its purpose is to protect the scenic, natural, cultural, historic and recreational values of the Columbia River Gorge (Gorge), encourage compatible economic development within the urban areas along the Gorge and educate the public to obtain effective implementation of the National Scenic Area Act. In February of 2007, Friends funded a wholly-owned subsidiary, The Friends of the Columbia Gorge Land Trust (collectively, the Organization). The Organization conducts the following programs:

- Conservation The Organization works to protect the scenic and natural values of the Gorge by protecting the air quality of the Gorge, limiting sprawl and protecting forest and farmlands.
- ➢ Gorge Towns to Trails The Organization works to protect scenic and natural values, enhance recreation value and encourage compatible economic development by developing a comprehensive trail system around the Columbia Gorge, linking communities with new and existing trails and parks.
- Land Trust The Organization works to ensure long-term protection of lands in the Gorge.
- Legal When Gorge resources are threatened by unlawful decisions and violations, the Organization exercises its right to file legal challenges. Similarly, when Gorge decision makers protect Gorge resources by upholding the law, the Organization helps defend the decisions against challenges by development interests.
- **Lobbying** The Organization conducts lobby activities to support laws that protect the Gorge's scenic and natural beauty.
- Outreach and Outdoor Program The Organization works to inform and engage its members and the general public through education at events and seminars, stewardship projects on key lands, and public hikes throughout the Gorge.

Funds are provided from memberships, contributions and grants.

#### **Basis of Consolidation**

The consolidated financial statements include those of Friends and Friends of the Columbia Gorge Land Trust (the Land Trust). Both organizations are under common control since board members of Friends comprise a majority of the Board of Trustees of the Land Trust. There is also an element of economic interest since the Land Trust holds significant resources that must be used only for purposes of Friends of the Columbia Gorge, Inc. In accordance with generally accepted accounting principles, consolidation is required. All material inter-organizational transactions have been eliminated.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

June 30, 2014

#### NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Basis of Accounting**

The Organization prepares its financial statements on the accrual basis of accounting, which recognizes revenue when earned and expenses when incurred. Transactions are classified according to the existence or absence of donor-imposed restrictions.

#### **Basis of Presentation**

The accompanying financial statements have been prepared to focus on the Organization as a whole and to present its financial position and activities according to three classes of net assets – unrestricted, temporarily restricted, and permanently restricted, as follows:

- Unrestricted Net Assets Represent net assets that are not subject to donorimposed stipulations.
- ➤ Temporarily Restricted Net Assets Represent net assets subject to donorimposed stipulations that will be met by action of the Organization and/or the passage of time.
- Permanently Restricted Net Assets Represent net assets subject to donorimposed stipulations that neither expire with the passage of time nor can be fulfilled or otherwise removed by actions of the Organization.

Expiration of temporary restrictions on net assets (i.e., the donor-stipulated purpose has been fulfilled and/or the stipulated time period has elapsed) are reported as net assets released from restrictions. Expenses are reported as a decrease in unrestricted net assets.

#### **Cash and Cash Equivalents**

The Organization classifies as cash and cash equivalents all checking, savings, and money market accounts and all highly liquid investments maturing within 90 days of purchase.

#### **Contributions**

Contributions are considered available for the Organization's general programs unless specifically restricted by the donor. Amounts received that are designated for future periods or restricted by the donor are reported as temporarily or permanently restricted support and increase the respective class of net assets. Contributions received with temporary restrictions that are met in the same reporting period are reported as unrestricted support and increase unrestricted net assets.

#### **Estimates**

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

June 30, 2014

#### NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Equipment and Furniture**

Equipment and furniture over \$1,000 are capitalized, recorded at cost and depreciated using the straight-line method over estimated useful lives of 3-10 years. Donations of equipment and furniture are recorded as revenues at their estimated fair market values on the date of receipt. Maintenance and repairs are expensed. Betterments and renewals are capitalized as incurred.

#### Concentration of Credit Risk

Financial instruments that potentially subject the Organization to credit risk include cash and investments in marketable securities. Cash deposited with financial institutions regularly exceeds the related federal deposit insurance limits. To mitigate this risk, management has placed excess cash in U.S. Treasury-backed money market accounts. Management periodically evaluates the relative credit standings of these financial institutions. Management also periodically evaluates the quality of the investments in marketable securities with other institutions, which are partially covered by federal insurance. Future changes in market prices may make such investments less valuable. Whether or not the effect of market fluctuations will result in permanent or temporary losses cannot be reasonably estimated.

#### **Functional Allocation of Expenses**

The cost of providing the various programs and other activities has been summarized in the Statement of Activities. Certain costs, including salaries, rent, printing and depreciation, have been allocated among the programs and supporting services benefited.

#### **Investments and Fair Value Measurements**

Investments are the only assets measured at fair value on a recurring basis. Valuation techniques used to measure fair value are prioritized into the following hierarchy:

- **Level 1** Quoted prices in active markets for identical assets.
- **Level 2** Quoted prices for similar assets in active or inactive markets, or inputs derived from observable market data by correlation such as appraisals or other means such as calculations based on contractual rates and published tables.
- **Level 3** Unobservable inputs that reflect management's assumptions and best estimates based on available data.

Investments in bonds, equities, and mutual funds are carried at fair value based on quoted prices in active markets in the Statement of Financial Position. Unrealized gains and losses are included in the change in net assets in the accompanying Statement of Activities.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

June 30, 2014

#### NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Land Trust Assets**

Assets held in the Land Trust consist of real property located in the Gorge acquired or donated to the Organization. Acquisitions of real property are carried at cost; donations are carried at fair value at the date of donation based on highest and best use, or discounted fair value if the highest and best use of the property conflicts with the Organization's mission.

#### Classification of Contributions and Net Assets

The Organization follows the guidance of generally accepted accounting principles for the classification of donor-restricted endowment funds that are subject to Oregon's version of the Uniform Prudent Management of Institutional Funds Act (UPMIFA). The Board of Directors has determined that Friends' permanently restricted assets are endowment funds.

Additionally, the Board of Directors has designated a portion of its unrestricted net assets for operations and special projects. As required by generally accepted accounting principles, net assets associated with endowment funds, including funds designated by the Board of Directors to function as endowments, are classified and reported based on the existence or absence of donorimposed stipulations.

The Board of Directors has interpreted UPMIFA as requiring the preservation of the fair value of the original gift as of the date of the gift of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Organization classifies as permanently restricted net assets the original value of gifts donated to the permanent endowment. In accordance with UPMIFA, the Organization considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds: (1) the duration and preservation of the various funds, (2) the purposes of the donor-restricted endowment funds, (3) general economic conditions, (4) the possible effect of inflation and deflation, (5) the expected total return from income and appreciation of investments, (6) other resources of the Organization, and (7) the Organization's investment policies.

#### **Investment and Spending Policies**

The goal of the Organization's investment program is to achieve a total rate of return that will allow it to respond to today's needs and the long-term growth necessary to respond to future needs. The investment objective is to retain (at a minimum) and when possible, increase the purchasing power of the funds, while at the same time producing a reasonable return for distribution to meet current needs. To meet this investment objective, the Organization follows a total-return strategy in which investment decisions are made with the intent of maximizing the long-term total return of the portfolio, combining market-value changes (realized and unrealized) and current yield (interest and dividends). Assets are invested in a mixture of equity funds and cash.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

June 30, 2014

#### NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Income Taxes**

Friends and the Land Trust each have been approved as tax-exempt organizations under the Internal Revenue Code 501(c)(3) and applicable state laws. Accordingly, no provision for income taxes is included in the accompanying financial statements. The Organization does not believe it has unrelated trade or business income in excess of \$1,000.

Friends and the Land Trust federal exempt organization information returns are subject to examination by the Internal Revenue Service, generally for three years after they are filed.

#### Prior Year Summarized Information

The financial statements include certain prior-year summarized comparative information in total but not by net asset class or natural expense classification by function. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with the Organization's financial statements for the year ended June 30, 2013, from which the summarized information was derived.

#### **NOTE C – INVESTMENTS**

Investments are measured at fair value in the statement of financial position based on quoted market price. Net realized and unrealized gains and losses are included in the statement of activities. Investment income and gains restricted by donors are reported as increases in unrestricted net assets if the restrictions are met in the reporting period in which the income and gains are recognized. Investments consist of the following at June 30, 2014:

	Level 1		Level 2	 Level 3	Total	
Corporate bonds and bond funds Government bonds Stocks and equity mutual funds	\$ - - 1,964,936	\$	2,074,952 1,537,949	\$ - \$ - -	2,074,952 1,537,949 1,964,936	
	\$ 1,964,936	\$	3,612,901	\$ \$ <sub>_</sub> _	5,577,837	

All investments have been valued using a market approach. There were no changes in the valuation techniques during the year.

#### **NOTE D - DESIGNATED NET ASSETS**

The Board designated \$789,943 for Collins land purchases, and \$13,535 for the Matthew Winthrop Memorial Fund. These Board-designated funds are not classified as endowment funds.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

June 30, 2014

## NOTE E - ENDOWMENT NET ASSETS

The Board of Directors also designated a portion of its unrestricted net assets as a quasiendowment.

Endowment net asset composition by type of fund as of June 30, 2014 was as follows:

	Board Designated Unrestricted	Temporarily Restricted	Permanently Restricted	Total Net Endowment Assets
Donor-designated funds Board designated - endowment	\$ - 2,405,176	\$ 22,422 \$ 	337,492 \$	359,914 2,405,176
Total endowment net assets	\$ 2,405,176	\$ 22,422 \$	337,492 \$	2,765,090

Changes in endowment net assets for the year ended June 30, 2014 were as follows:

	_	Board Designated Unrestricted	Temporarily Restricted	_	Permanently Restricted	Total Endowment Net Assets
Endowment net assets, beginning of year	\$	2,053,138 \$	107,923	\$	236,242	\$ 2,397,303
Contributions		-	-		101,250	101,250
Appropriations		(22,359)	(103,306)		-	(125,665)
Investment gains (losses)		393,357	17,805		-	411,162
Expenditures		(18,960)			-	 (18,960)
Endowment net assets, end of year	\$	<u>2,405,176</u> \$	22,422	\$	337,492	\$ 2,765,090

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

June 30, 2014

#### **NOTE F - RESTRICTED NET ASSETS**

As of June 30, 2014, the Organization had restricted net assets as follows:

Temporarily restricted:		
Oil Northwest	\$	7,760
Lyle Cherry Orchard		6,762
REI		8,483
Gorge Wahoo		25,091
Land Trust Capacity Building		74,928
YARG Grant		26,393
Cape Horn acquisition fund		1,410,057
Emergency acquisition fund		374,512
Stewardship fund		198,091
Mt Ulka		62,367
Unappropriated endowment earnings		22,422
	\$_	2,216,866
Permanently restricted:		
Nancy Russell Endowment	\$	176,242
Holman Fund		100,000
Land Trust Endowment		5,000
Vic Clausen Youth Fund		56,250
	\$_	337,492

#### **NOTE G – JOINT COSTS**

The Organization incurred joint costs of \$53,965 for informational materials and activities that included fund-raising appeals during the year ended June 30, 2014. These costs were allocated as follows:

	_	Publication Costs	 Prospect Costs	 Total
Program services Fund-raising	\$	39,153 6,809	\$ 1,293 6,710	\$ 40,446 13,519
	\$_	45,962	\$ 8,003	\$ 53,965

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

June 30, 2014

#### **NOTE H – LEASES**

The Organization renewed an operating lease for office space that expires in October, 2016. Office rent expense for the year ended June 30, 2014 amounted to \$60,852. The Organization also has an operating lease for a copier with minimum monthly payments of \$497 expiring in December 2014.

Future minimum lease payments, subject to Consumer Price Index adjustments on the office space, are as follows:

Year Ending June 30,		Office Space	 Copier	Total
2015 2016 2017	\$ _	54,279 50,766 17,088	\$ 2,982 - -	\$ 57,261 50,766 17,088
	\$_	122,133	\$ 2,982	\$ 125,115

#### **NOTE I – OPTION COMMITMENT**

In January 2009, the Nancy Russell Trust (the Trust) assigned an option to purchase certain land located in Skamania County, Washington for \$2,000,000 to the Land Trust. Under the terms of the assignment agreement, the Land Trust is required to pay \$20,000 to the Trust prior to July 31 each year in order to renew the right to exercise the purchase option. Additionally, the assignment agreement requires the Land Trust to pay the property taxes on the optioned land. Under the terms of the option agreement, the annual renewal fee will not be applied to the purchase price and is not refundable in the event the option is never exercised. The option can be renewed until August 2030.

#### **NOTE J – RETIREMENT PLAN**

The Organization has a SIMPLE Individual Retirement Plan available for all permanent employees in which the Organization contributes up to a 3% match of employee contributions. The retirement expense for the year ended June 30, 2014 was \$19,046.

#### **NOTE K – SUBSEQUENT EVENTS**

Subsequent events have been evaluated through October 6, 2014, which is the date the financial statements were available to be issued.



## **CONSOLIDATING STATEMENT OF FINANCIAL POSITION**

June 30, 2014

## **ASSETS**

	_	Friends		Land Trust	_	Eliminations	Consolidated
Cash and cash equivalents	\$	1,534,608	\$	233,287	\$	- \$	1,767,895
Investment interest receivable	*	10,263	*	19,959	*	-	30,222
Investments		2,854,835		2,723,002		-	5,577,837
Grants and bequests receivable		383		70,000		-	70,383
Prepaid expenses		27,878		1,923		-	29,801
Inter-organization receivable		-		41,329		(41,329)	-
Equipment and furniture, net of							
accumulated depreciation of \$51,797		27,091		-		-	27,091
Land trust	-	-		6,665,618	-		6,665,618
Total assets	\$_	4,455,058	\$_	9,755,118	\$	(41,329) \$	14,168,847
LIABIL	.ITIE	ES AND NET	T AS	SSETS			
Accounts payable	\$	33,761	\$	-	\$	- \$	33,761
Accrued vacation and benefits		15,207		-		-	15,207
Inter-organization payable	_	41,329		-	-	(41,329)	
Total liabilities	_	90,297		-	-	(41,329)	48,968
Net assets							
Unrestricted		1 512 040		150 200			1 664 150
Available for operations  Net investment in equipment and furniture		1,513,949 27,091		150,209		-	1,664,158 27,091
Net investment in land and easements		27,091		6,665,618		-	6,665,618
Board designated - projects		13,535		789,943		_	803,478
Board designated - endowment		2,405,176		-		-	2,405,176
Ğ	_	3,959,751	_	7,605,770	-	-	11,565,521
Temporarily restricted		72,518		2,144,348		_	2,216,866
Permanently restricted	_	332,492		5,000	_		337,492
Total net assets	_	4,364,761		9,755,118	_		14,119,879
Total liabilities and net assets	\$_	4,455,058	\$_	9,755,118	\$	(41,329) \$	14,168,847

See notes to consolidated financial statements and independent auditors' report.

## **CONSOLIDATING STATEMENT OF ACTIVITIES**

## Year Ended June 30, 2014

		Friends		Land Trust	Eliminations	Consolidated
Public support and other revenue	-	THEHUS		Hust	Lillilliations	Consolidated
Foundations	\$	172,774	\$	58,500	\$ - \$	231,274
Contributions	Ψ	215,143	Ψ	277,762	Ψ Ψ	492,905
Bequests		1,785,858		50,000	_	1,835,858
Memberships		498,846		96	_	498,942
Recovery of legal costs		13,125		-	_	13,125
Interest income		95,623		81,667	_	177,290
Other		21,464		1,074,875	_	1,096,339
Inter-organization charges		102,735		1,074,070	(102,735)	1,000,000
Total public support and	-	102,700			(102,700)	
other revenue		2,905,568		1,542,900	(102,735)	4,345,733
other revenue	-	2,000,000		1,0-12,000	(102,100)	1,010,100
Expenses						
Program services						
Conservation		336,617		_	_	336,617
Gorge Towns to Trails		137,902		_	_	137,902
Land Trust		102,735		223,662	(102,735)	223,662
Legal		177,110			-	177,110
Lobbying		45,895		_	_	45,895
Outreach and Outdoor Program		315,630		_	_	315,630
Total program services	-	1,115,889	-	223,662	(102,735)	1,236,816
Supporting services		.,,		220,002	(102,100)	1,200,010
Management and general		156,606		_	_	156,606
Fund-raising		245,380		_	_	245,380
Total expenses	_	1,517,875	-	223,662	(102,735)	1,638,802
Increase (decrease) in net assets before						
change in investments		1,387,693		1,319,238	-	2,706,931
Net realized and unrealized appreciation						
(depreciation) of investments	_	301,601		(59,539)	<u> </u>	242,062
Change in net assets		1,689,294		1,259,699	-	2,948,993
Net assets, beginning of year	_	2,675,467		8,495,419	<u> </u>	11,170,886
Net assets, end of year	\$_	4,364,761	\$_	9,755,118	\$ <u> </u>	14,119,879

## **CONSOLIDATING STATEMENT OF CASH FLOWS**

## Year Ended June 30, 2014

		Friends		Land Trust	Eliminations	Consolidated
Cash flows from operating activities:	-	THEHUS	-	iiust	Lillilliations	Consondated
Change in net assets	\$	1,689,294	Ф	1,259,699	\$ - \$	2,948,993
Adjustments to reconcile change in	Ψ	1,009,294	Ψ	1,209,099	Ψ - Ψ	2,940,993
net assets to net cash provided						
by (used in) operating activities:		00.400				00.400
Depreciation		32,468		-	-	32,468
Net realized and unrealized (appreciation)		(				(- ()
depreciation of investments		(301,601)		59,539	-	(242,062)
Land donations		-		(1,052,988)	-	(1,052,988)
Changes in assets and liabilities:						
Investment interest receivable		(1,692)		195	-	(1,497)
Grants and bequests receivable		(383)		(50,000)	-	(50,383)
Prepaid expenses		(3,820)		(1,923)	-	(5,743)
Accounts payable		(5,973)		· -	-	(5,973)
Accrued vacation and benefits	_	(11,633)	-	-		(11,633)
Net cash provided by (used in) operating activities	_	1,396,660		214,522	<u> </u>	1,611,182
Cash flows from investing activities:						
Proceeds from sale of investments		2,099,061		360,036	-	2,459,097
Purchase of investments		(2,046,420)		(269,769)	-	(2,316,189)
Purchase of equipment		(9,419)		-	_	(9,419)
Purchase of land in trust	_		_	(214,518)		(214,518)
Net cash provided by (used in) investing activities	_	43,222		(124,251)	<u> </u>	(81,029)
Net change in cash and cash equivalents		1,439,882		90,271	-	1,530,153
Cash and cash equivalents, beginning of year	_	94,726		143,016	<u> </u>	237,742
Cash and cash equivalents, end of year	\$_	1,534,608	\$	233,287	\$\$	1,767,895
Supplemental disclosure of non-cash investing and financing transactions:  Land trust property acquired by mitigation	\$	-	\$	1,052,988	\$ - \$	1,052,988