## **CONSOLIDATED FINANCIAL STATEMENTS**

Year Ended June 30, 2009

Friends of the Columbia Gorge

## CONSOLIDATED FINANCIAL STATEMENTS

Year Ended June 30, 2009

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## KERN & THOMPSON, LLC

Certified Public Accountants

#### INDEPENDENT AUDITORS' REPORT

Board of Directors Friends of the Columbia Gorge, Inc. & Subsidiary Portland, Oregon

We have audited the accompanying consolidated statement of financial position of Friends of the Columbia Gorge, Inc. & Subsidiary (a not-for-profit corporation) as of June 30, 2009, and the related consolidated statements of activities, functional expenses and cash flows for the year then ended. These consolidated financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audit. The prior year summarized comparative information has been derived from the consolidated financial statements of Friends of the Columbia Gorge, Inc. & Subsidiary as of June 30, 2008 and, in our report dated November 24, 2008, we expressed an unqualified opinion on those financial statements.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Friends of the Columbia Gorge, Inc. & Subsidiary as of June 30, 2009, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

KERN & THOMPSON, LLC
Portland, Oregon
October 29, 2009

# FRIENDS OF THE COLUMBIA GORGE, INC. & SUBSIDIARY CONSOLIDATED STATEMENT OF FINANCIAL POSITION

## June 30, 2009

(With Comparative Totals as of June 30, 2008)

### **ASSETS**

		2009		2008
Cash and cash equivalents Investment interest receivable Grants and pledges receivable Investments Prepaid expenses Equipment and furniture, net of accumulated depreciation of \$38,413 and \$33,899, respectively Land trust  Total assets		2,066,431 26,694 793,991 4,012,761 12,221 10 4,590,418	_	3,092,155 7,722 92,972 985,763 29,964 4,524 3,277,771
•	=		=	-,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
LIABILITIES AND NET ASSETS	<b>;</b>			
Accounts payable	\$	21,327	\$	26,024
Accrued vacation and benefits	_	15,558		16,641
Total liabilities	_	36,885		42,665
Net assets				
Unrestricted				,
Available for operations		1,132,251		1,893,264
Net investment in land and easements		4,590,418		3,282,304
Board designated - Building Blocks Board designated - Collins land purchase		799,759 622,186		340,267
Board designated - comins land purchase  Board designated - reserves		1,774,649		1,351,863
	-	8,919,263		6,867,698
		•		.,
Temporarily restricted		2,333,636		376,701
Permanently restricted	_	212,742	_	203,807
Total net assets	_	11,465,641	_	7,448,206
Total liabilities and net assets	\$_	11,502,526	<b>\$</b>	7,490,871

## **CONSOLIDATED STATEMENT OF ACTIVITIES**

## Year Ended June 30, 2009

(With Comparative Totals for the Year Ended June 30, 2008)

				Temporarily		Permanently	Total		
	Un	restricted		Restricted		Restricted		2009	2008
Public support and other revenue			_						
Foundations	\$	98,750	\$	4,500	\$	- \$	3	103,250 \$	193,191
Contributions		76,813		154,648		8,935		240,396	1,618,700
Bequests		1,293,377		1,950,000		• - •		3,243,377	-
Memberships		343,433		-		_		343,433	391,993
Non-cash donations		2,318,420		-		_		2,318,420	925,000
Loss from sale of land		(958,276)		· _		-	-	(958,276)	-
Interest income		85,247		26				85,273	176,195
Other		64,048				_		64,048	27,154
		3,321,812		2,109,174		8,935	_	5,439,921	3,332,233
Net assets released from restrictions									
Satisfaction of purpose		152,239		(152,239)		-		-	-
Total public support and									
other revenue		3,474,051		1,956,935		8,935		5,439,921	3,332,233
Francis									
Expenses									
Program services		054.005						054.005	170 550
Land trust		251,285		-		<b>.</b>		251,285	173,552
Membership and outreach		161,703		-		-		161,703	223,394
Legal		143,923		-		-		143,923	92,247
Conservation		146,898		-		-		146,898	234,998
Lobbying		50,471		-		-		50,471	26,801
Creating Parks and Trails		-		-		-		-	14,766
Casino	_	110,406	_	-			_	110,406	130,365
Total program services		864,686		-		-		864,686	896,123
Supporting services		400.005						100 005	
Management and general		126,395		-		•		126,395	94,211
Fund-raising		197,560	_		-		-	197,560	104,591
Total expenses		1,188,641	_	-	-		-	1,188,641	1,094,925
Increase (decrease) in net assets before	е								
change in investments		2,285,410	)	1,956,935		8,935		4,251,280	2,237,308
Net realized and unrealized appreciation	1	, ,		, .		•			• ,
(depreciation) of investments		(233,845	5)	-				(233,845)	(107,816)
			<u>-</u> -		-		-	· · · · · · · · · · · · · · · · · · ·	
Change in net assets		2,051,565	5	1,956,935		8,935		4,017,435	2,129,492
Net assets, beginning of year		6,867,698	<u>}</u>	376,701	_	203,807		7,448,206	5,318,714
Net assets, end of year	\$_	8,919,263	<u> </u>	2,333,636	= <del>(</del>	212,742	\$	11,465,641 \$	7,448,206

### **CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES**

## Year Ended June 30, 2009

(With Comparative Totals for the Year Ended June 30, 2008)

SUPPORTING

							Р	ROGRAM	SERVIC	ES		SERV	ICES		
			Men	nbership					<u></u>			Manage-			
		Land		and		С	onserva-				Program	ment and	Fund-	Tota	1
	_	Trust	Οι	itreach	Legal			Lobbying	Casino	<u> </u>	Total	General	Raising	2009	2008
Salaries	\$	55,817	\$	57,442 \$	69,707	\$	59,939 \$	19,893 \$	49,04	6 \$	311,844 \$	35,278 \$	109,054 \$	456,176 \$	447,265
Payroll taxes	Ψ	5,220	Ψ .	5,464	6,566	•	5,849	1,866	4,57		29,542	3,443	10,335	43,320	40,205
Benefits		15,394		7,637	5,176		23,924	3,128	6,93		62,197	4,870	16,006	83,073	73,015
Rent		4,144		4,971	2,844		13,925	1,781	5,83		33,503	2,790	8,683	44,976	42,415
Printing		764		767	481		2,240	278	1,21		5,748	429	1,495	7,672	11,772
Publication costs		6,339	;	30,188	-		260	_		_	36,787	w	9,268	46,055	43,850
Prospect costs				7,326	-		50	-			7,376	-	18,134	25,510	53,617
Postage		703		642	394		1,778	230	51	1	4,258	403	1,203	5,864	8,981
Office supplies		569		465	274		1,272	166	37	0	3,116	361	867	4,344	6,599
Telephone		1,862		2,704	1,272		10,129	832	3,78	0	20,579	1,219	3,892	25,690	15,183
Database		_		_	-		-	_		_	-	· <u>-</u>	402	402	-
Training		60		283	140		308	3		7	801	68	29	898	3,100
Equipment maintenance		1,474		1,672	833		4,253	504	1,11	8	9,854	1,270	2,630	13,754	6,268
Dues and subscriptions		338		90	1,542		302	772	4	8	3,092	594	255	3,941	5,416
Insurance		3,418		481	=		1,916	132		-	5,947	3,462	1,797	11,206	11,179
Board and staff meetings		271		492	164		771	99	22	0	2,017	1,374	486	3,877	2,924
Event costs		350	;	30,373	_		428	_		-	31,151	-	10,047	41,198	28,420
Professional services		2,548		6,400	52,842		12,959	20,285	35,35	3	130,387	62,936	817	194,140	225,771
Travel		4,364		2,892	1,352		4,641	313	90	3	14,465	705	696	15,866	14,528
Merchandise expense		, -		733	-		-	_		-	733	-	503	1,236	2,871
Land maintenance		147,108		-	_		-	_		_	147,108	-	_	147,108	33,008
Bank fees		, <u> </u>		-	-		••	_	•	-	-	6,434	_	6,434	12,790
Miscellaneous expense		_		-	-		781	-		-	781	77	529	1,387	866
Depreciation		542		681	336		1,173	189	47	9	3,400	682	432	4,514	4,882
	\$	251,285	\$_1	61,703 \$	143,923	\$_	146,898_\$	50,471_\$	110,40	<u>6</u> \$	864,686 \$	126,395 \$	197,560 \$	<u>1,188,641</u> \$	1,094,925

# FRIENDS OF THE COLUMBIA GORGE, INC. & SUBSIDIARY CONSOLIDATED STATEMENT OF CASH FLOWS

## Year Ended June 30, 2009

(With Comparative Totals for the Year Ended June 30, 2008)

		2009		2008
Cash flows from operating activities:				
Change in net assets	\$	4,017,435	\$ .	2,129,492
Adjustments to reconcile change in				
net assets to net cash provided				
by (used in) operating activities:				
Depreciation		4,514		4,882
Net realized and unrealized (appreciation)				
depreciation of investments		233,845		107,816
Loss from sale of land		958,276		-
Non-cash donations		(2,318,420)		(925,000)
Changes in assets and liabilities:		•		,
Investment interest receivable		(18,972)		(8,040)
Grants and pledges receivable		(701,019)		(92,082)
Prepaid expenses		17,743		(13,696)
Accounts payable		(4,697)		6,665
Accrued vacation and benefits	_	(1,083)		4,069
Net cash provided by (used in) operating activities	_	2,187,622	_	1,214,106
Cash flows from investing activities:				
Proceeds from sale of investments		_		2,683,820
Purchase of investments		(3,260,843)		(2,392,876)
Proceeds from land trust sales		570,000		_
Additions to land trust		(522,503)		(808,549)
Net cash provided by (used in) investing activities	_	(3,213,346)	_	(517,605)
Net change in cash and cash equivalents		(1,025,724)		696,501
Cash and cash equivalents, beginning of year	_	3,092,155	_	2,395,654
Cash and cash equivalents, end of year	\$_	2,066,431	\$_	3,092,155
Supplementary information				
Non-cash investing activities - donated land	\$	2,318,420	\$_	925,000

June 30, 2009

#### NOTE A - DESCRIPTION OF ORGANIZATION

Friends of the Columbia Gorge, Inc. (Friends) was incorporated in Oregon in 1981 as a private nonprofit entity. Its purpose is to protect the scenic, natural, cultural, historic and recreational values of the Columbia River Gorge (Gorge), encourage compatible economic development within the urban areas along the Gorge and educate the public to obtain effective implementation of the National Scenic Area Act. In February of 2007, Friends funded a wholly-owned subsidiary, The Friends of the Columbia Gorge Land Trust. Programs of the Organization are as follows:

- Land Trust Friends works to ensure long-term protection of lands in the Gorge.
- Membership and Outreach Friends works to inform and engage its members and the general public through education at events and seminars, stewardship projects on key lands, and public hikes throughout the Gorge.
- Legal When Gorge resources are threatened by unlawful decisions and violations, Friends exercises its right to file legal challenges. Similarly, when Gorge decision makers protect Gorge resources by upholding the law, Friends helps defend the decisions against challenges by development interests.
- Conservation Friends works to protect the scenic and natural values of the Gorge by protecting the air quality of the Gorge, limiting sprawl and protecting forest and farmlands.
- Lobbying Friends conducts lobby activities to support laws that do not conflict with the Gorge's scenic and natural beauty.
- ➤ Casino Friends opposes the creation of a 500,000 square foot casino facility in the heart of the Gorge.

Funds are provided from memberships, contributions and grants.

#### **Basis of Consolidation**

The consolidated financial statements include those of Friends of the Columbia Gorge, Inc. and Friends of the Columbia Gorge Land Trust. Both organizations have common control since the officers of the Organization sit on the Board of Trustees of the Land Trust. There is also an element of economic interest since the Land Trust holds significant resources that must be used only for purposes of Friends of the Gorge. In accordance with generally accepted accounting principles, consolidation is required. All material inter-organizational transactions have been eliminated.

June 30, 2009

#### NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Basis of Accounting**

The Organization prepares its financial statements on the accrual basis of accounting, which recognizes revenue when earned and expenses when incurred. Transactions are classified according to the existence or absence of donor-imposed restrictions.

#### **Basis of Presentation**

The accompanying financial statements have been prepared to focus on the Organization as a whole and to present its financial position and activities according to three classes of net assets – unrestricted, temporarily restricted, and permanently restricted, as follows:

- Unrestricted net assets represent net assets that are not subject to donorimposed stipulations.
- > Temporarily restricted net assets represent net assets subject to donorimposed stipulations that may or will not be met by action of the Organization and/or the passage of time.
- > Permanently restricted net assets represent net assets subject to donorimposed stipulations that neither expire with the passage of time nor can be fulfilled or otherwise removed by actions of the Organization.

#### Cash and Cash Equivalents

Friends classifies as cash and cash equivalents all checking, savings, and money market accounts and all investments maturing within 90 days of purchase.

#### Contributions

Contributions are considered available for the Organization's general programs unless specifically restricted by the donor. Amounts received that are designated for future periods or restricted by the donor are reported as temporarily or permanently restricted support and increase the respective class of net assets. Contributions received with temporary restrictions that are met in the same reporting period are reported as unrestricted support and increase unrestricted net assets.

June 30, 2009

### NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Estimates**

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### **Equipment and Furniture**

Equipment and furniture over \$1,000 are capitalized, recorded at cost and depreciated using the straight-line method over estimated useful lives of 3-10 years. Donations of equipment and furniture are recorded as revenues at their estimated fair market values on the date of receipt. Maintenance and repairs are expensed. Betterments and renewals are capitalized as incurred. Depreciation expense amounted to \$4,514 in 2009.

## **Concentration of Credit Risk**

Financial instruments that potentially subject the Friends to credit risk include cash and investments in marketable securities. Cash deposited with financial institutions regularly exceeds the related federal deposit insurance limits. Management periodically evaluates the relative credit standings of these financial institutions. Management also periodically evaluates the quality of the investments in marketable securities with other institutions, which are partially covered by federal insurance. Future changes in market prices may make such investments less valuable. Whether or not the effect of market fluctuations will result in permanent or temporary loses cannot be reasonably estimated.

### **Functional Allocation of Expenses**

The cost of providing the various programs and other activities has been summarized in the Statements of Activities. Certain costs, including salaries, rent, printing and depreciation, have been allocated among the programs and supporting services benefited.

June 30, 2009

## NOTE B – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Investments and Fair Value Measurements**

Investments are the only assets measured at fair value on a recurring basis. Valuation techniques used to measure fair value are prioritized into the following hierarchy:

**Level 1** – Quoted prices in active markets for identical assets.

**Level 2** – Quoted prices for similar assets in active or inactive markets, or inputs derived from observable market data by correlation such as appraisals or other means such as calculations based on contractual rates and published tables.

**Level 3** – Unobservable inputs that reflect management's assumptions and best estimates based on available data.

Investments in bonds, equities, and mutual funds are carried at fair value based on quoted prices in active markets (all Level 1 measurements) in the Statement of Financial Position. Unrealized gains and losses are included in the change in net assets in the accompanying Statement of Activities. No assets were valued under Level 2 or Level 3.

#### Classification of Contributions and Net Assets

The accompanying financial statements have been prepared in accordance with Financial Accounting Standards Board (FASB) Staff Positions No. 117-1, Endowments of Not-for-Profit Organizations: Net Asset Classification of Funds Subject to an Enacted Version of the Uniform Prudent Management of Institutional Funds Act, and Enhanced Disclosures for all Endowment Funds ("FSP 117-1"). FSP 117-1 was issued by the FASB in August 2008 and provides guidance for the classification of donor-restricted endowment funds that are subject to an enacted version of the Uniform Prudent Management of Institutional Funds Act (UPMIFA). FSP 117-1 also provides for enhanced disclosures about endowment funds (both donor-restricted endowment funds and board-designated endowment funds). The Board of Directors has determined that the Organization's permanently restricted assets are endowment funds.

Additionally, the Board of Directors of Friends has designated a portion of its unrestricted net assets for capacity building (Note D). As required by generally accepted accounting principles, net assets associated with endowment funds, including funds designated by the Board of Directors to function as endowments, are classified and reported based on the existence or absence of donor-imposed stipulations.

June 30, 2009

## NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### Classification of Contributions and Net Assets (Continued)

The Board of Directors of Friends has interpreted UPMIFA as requiring the preservation of the fair value of the original gift as of the date of the gift of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, Friends classifies as permanently restricted net assets the original value of gifts donated to the permanent endowment. In accordance with UPMIFA, Friends considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds: (1) the duration and preservation of the various funds, (2) the purposes of the donor-restricted endowment funds, (3) general economic conditions, (4) the possible effect of inflation and deflation, (5) the expected total return from income and appreciation of investments, (6) other resources of the Organization, and (7) the Organization's investment policies.

### **Investment and Spending Policies**

The goal of Friends investment program is to achieve a total rate of return that will allow Friends to respond to today's needs and the long-term growth necessary to respond to future needs. The investment objective is to retain (at a minimum) and when possible, increase the purchasing power of the funds, while at the same time producing a reasonable return for distribution to meet current needs. To meet this investment objective, Friends follows a total-return strategy in which investment decisions are made with the intent of maximizing the long-term total return of the portfolio, combining market-value changes (realized and unrealized) and current yield (interest and dividends). Friends' assets are invested in a mixture of equity funds and cash.

#### Income Taxes

Friends operates as a nonprofit corporation and has received tax-exempt status under Code Section 501(c)(3) of the Internal Revenue Code.

#### **Prior Year Summarized Information**

The financial statements include certain prior-year summarized comparative information in total but not by net asset class or natural expense classification by function. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with Friends' financial statements for the year ended June 30, 2008, from which the summarized information was derived.

Additionally, certain reclassifications have been made to the prior-year summarized comparative information in order to conform to the current year presentation.

### CONSOLIDATED NOTES TO FINANCIAL STATEMENTS (CONTINUED)

June 30, 2009

#### NOTE C - INVESTMENTS

Investments are measured at market value in the statement of financial position based on quoted market price (all Level 1 measurements). Net realized and unrealized gains and losses are included in the statement of activities. Investment income and gains restricted by donors are reported as increases in unrestricted net assets if the restrictions are met in the reporting period in which the income and gains are recognized. Investments consist of the following at June 30, 2009:

Corporate bonds & bond funds	\$ 2,168,931
Government bonds	1,227,892
Stocks & equity mutual funds	615,938_
	\$ 4,012,761

#### NOTE D - DESIGNATED AND ENDOWMENT NET ASSETS

In 2005 the Friends' Board of Directors created the "Building Blocks Funds" in which \$500,000 from the Norman Yeon bequest was to be used for capacity building. In 2009, Friends received a bequest from Nancy Russell, of which it designated another \$500,000 to the "Building Blocks Fund." To date the unexpended balance remaining is \$799,759. In 2009, the Board also designated \$622,186 for specific purposes (Collins land purchases). These Board-designated funds are not classified as endowment funds.

The Friends' Board of Directors also designated a portion of its unrestricted net assets as a quasi-endowment. Reserves of \$1,774,649 are designated to the Friends of the Columbia Gorge Land Trust for operations and acquisition of lands for conservation purposes.

Endowment net asset composition by type of fund as of June 30, 2009 was as follows:

	Unrestricted	Permanently Restricted	Total Net Endowment Assets
Donor-designated funds Board designated - reserves	\$ - 1,774,649	\$ 212,742 \$ 	212,742 1,774,649
Total endowment assets	\$1,774,649	\$ 212,742	5 <u>1,987,391</u>

June 30, 2009

## NOTE D - DESIGNATED AND ENDOWMENT NET ASSETS (CONTINUED)

Changes in endowment net assets for the year ended June 30, 2009 were as follows:

	Unrestricted	Permanently Restricted	Total Net Endowment Assets
Endowment net assets, beginning of year \$	1,262,508 \$	203,807	\$ 1,466,315
Contributions	-	8,935	8,935
Designations	793,377	-	793,377
Investment gains (losses)	(201,236)	-	(201,236)
Expenditures	(80,000)	**	(80,000)
Endowment net assets, end of year \$	1,774,649	212,742	\$_1,987,391

### NOTE E - RESTRICTED NET ASSETS

As of June 30, 2009, Friends had temporarily restricted net assets as follows:

Donations for Cape Horn Emergency Acquisition Fund Stewardship Fund Other grants	\$ 1,577,814 550,000 200,000 5,822
	\$ 2 333 636

### **NOTE F - JOINT COSTS**

Friends incurred joint costs of \$71,095 for informational materials and activities that included fund-raising appeals during the year ended June 30, 2009. These costs were allocated as follows:

	! 	Vewsletter Costs		Prospect Costs	<u></u>	Total
Program services Fund-raising	\$	37,230 8,564	\$ 	10,060 15,241	\$ - –	47,290 23,805
	\$	45,794	\$_	25,301	_\$_	71,095

June 30, 2009

### **NOTE G - LEASES**

Friends has an operating lease for office space that expires in October, 2011. Office rent expense for the year ended June 30, 2009 amounted to \$41,671. Friends also has an operating lease for a copier with minimum monthly payments of \$402 expiring in January 2012.

Future minimum lease payments, subject to Consumer Price Index adjustments on the office space, are as follows:

Year Ending June 30,	Office Space	Copier	Total
2010	41,443	4,824	46,267
2011	42,674	4,824	47,498
2012	 14,361	2,814	17,175
	\$98,478_ \$	<u>12,462</u> \$	110,940

#### **NOTE H - RETIREMENT PLAN**

Friends has a SIMPLE Individual Retirement Plan available for all permanent employees in which Friends contributes up to a 3% match of employee contributions. The retirement expense for the year ended June 30, 2009 was \$12,550.